



Business Life of David K Bilton.

David comes with over 35 years' experience in the Pharma business having local and global perspectives. Has both big Pharma corporate and generic experience.

Founder and CEO of ICE PharmaGroup a business development, procurement and pharmaceutical services operation. He has consulted in strategic procurement, business development and pharmaceutical management roles for a number of Pharma companies in the specialty and generic sectors in Europe and USA. Prior to 1998 he held a series of senior positions in SmithKline Beecham (now part of GSK) in supply chain management, procurement and product development functions where latterly joint ventures and outsourcing were a key focus. Bio chemist by discipline and member of the Chartered Institute of Purchasing and Supply.

In terms of knowledge and expertise progression. DKB started in Healthcare R&D which very quickly led to technical procurement. Progressing to supply chain management (local, regional then global), global category purchasing, purchasing management, merger impacts, outsourcing and contracting which led to global strategic procurement and joint venture initiatives. This carried through to Pharma compliance, overseeing new facility builds in the Far East, regulatory and GMP compliance.

DKB managed staff in multiple global locations. DKB has enhanced his experience through ten years of dealing with the Far East - managing complex relationships along with associated contracting and supply chains, as well as managing his company along with co-operation ventures in Hong Kong, Taiwan, China and Indonesia. More recently gaining MHRA/FDA approvals for new facilities in China for injection anti-infectives and oncology drugs, successfully supplying the UK NHS and other EU countries with hospital products since 2012. Acting as interim COO for a UK based private equity firm in the anti-infectives business as well as advising startups. Taking one start up from 4 products to 120 product licenses in 11 EU member states over four years bringing in a full operations team to manage it. Slide deck on scope of company expertise as an illustration available on request.

Working Characteristics

Familiar setting targets and managing teams to deliver, leading teams as well as collaborating and persuading stakeholders on strategies to value. Flexible and proactive working on the edge of the paradigm whilst a keen advocate of planning, process and alignment. Revels in a challenge. Gets stuck in. Change is encouraged. Seeks to find solutions to fixing problems whilst is parallel exploring alternate options. Can be radical and outspoken when passionate about an idea or strategy.

Whilst academic achievements form a foundation, at this level its experience, capability, innovation that counts.